



WHY YOU SHOULD REGISTER

A link to download program materials will be emailed prior to each program. Materials will be available for an additional fee at the door.

Email address required.

Appropriate for newly admitted and experienced attorneys.

For financial aid guidelines and arrangements call 516.747.4464.



NASSAU ACADEMY OF LAW

NASSAU COUNTY BAR ASSOCIATION
15th and West Streets
Mineola, NY 11501

516-747-4464
516-747-4147

nassaubar.org
academy@nassaubar.org

PHILOSOPHY AND MECHANICS OF LOBBYING

DATE: Tuesday, November 18, 2014
TIME: Sign-in 5:30PM; 6:00 PM - 8:00 PM
PLACE: Nassau County Bar Association
Buffet Sponsored by Empire National Bank



Join us for a 2 hour lively discussion with prominent lobbyists and elected officials as we delve deep into the often mysterious world of lobbying. The distinguished panel will examine the importance of lobbying as an essential feature of a democratic society and will help explain the lobbying process from all levels. This is a course designed to introduce lawyers to the essential features of the art and practice of lobbying. The goal of the course is to provide a basic understanding of how to articulate the needs of clients so that these needs can be effectively, and successfully, translated into the political process. This course is purposefully constructed so that the legal community can learn to translate these skills into a different form of advocacy; through a process that is dramatically different than the exercise of legal acumen in the justice system.

**PHILOSOPHY AND MECHANICS OF LOBBYING
November 18, 2014**

Name—PLEASE PRINT _____

Phone _____ *Email-REQUIRED to receive _____

Method of Payment Visa MasterCard American Express
 Check payable to NAL (enclosed)

Billing Address _____

Credit Card # _____ Security Code _____

Signature _____ Exp. date _____

RESERVATIONS

- Member \$ 80
- Non-Member Attorney \$ 115
- Domus Scholar Circle \$ 0
- Non-Attorney \$ 65

TOTAL: _____

CD/DVD ORDER 4LOBBY1118

- Member CD \$ 75
- Member DVD \$ 95
- Non-Member CD \$ 110
- Non-Member DVD \$ 130

Subtotal: _____

ADD Sales Tax 8.625%: _____

TOTAL: _____



**2 credit hours;
1.5 in professional practice;
.5 in ethics**

PANELISTS

David Schwartz, Esq.
Gerstman Schwartz & Malito LLP
Garden City

Robert A. Malito, Esq.
Gerstman Schwartz & Malito LLP
Garden City

Assemblyman Charles D. Lavine
13th Assembly District

Senator Carl L. Marcellino
5th Senate District

MODERATOR

Bradley L. Gerstman, Esq.
Gerstman Schwartz & Malito LLP
Garden City

INTRODUCTIONS

Steven J. Eisman, Esq.
Abrams Fensterman Fensterman et al
Lake Success